

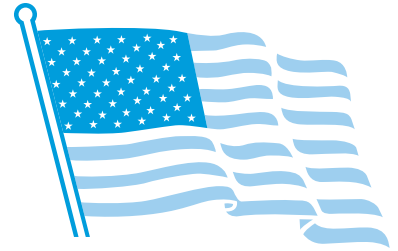
HUMMERT'S MONTHLY

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FEBRUARY 2002

As our nation mourns & tries to come to grips with the recent terrorism events, many aspects of our lives have changed, at least temporarily. While we are deeply saddened by everything we hear in the news almost daily, we try to look ahead to the future. One thing all of us can be grateful for is that we are in the horticulture industry. "What could you possibly mean?" you ask. Many people are either postponing or not taking any vacations away from home for a while. People will be spending more time at home, doing

things that make them happy & support the ongoing efforts. Landscaping & vegetable gardens are popular pastimes. They brighten your surroundings, keep you busy & yield delicious results. Remembering back to World War II when the U.S. citizens were instructed to "plant a victory garden" to help your rations to go further, many gardeners, old & new, will be looking to plant bigger vegetable gardens & decorate the exterior of their homes with red, white & blue flowers as well as flags to show our unflappable



support. We are in a strong industry. One that can feed a family. One that can support & express the feelings of a nation. An industry for everyone.



Jiffy PRODUCTS INTRODUCES A 5" PEAT POT

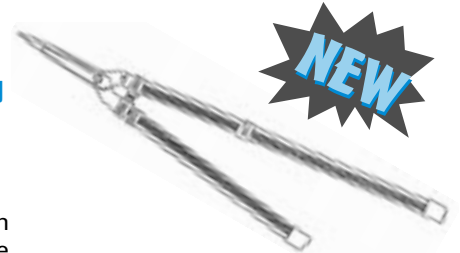
At 4" deep, this will make an excellent choice for perennial growers next year.

640 pots/case.

Catalog #	Price
14-1510-	\$ 86.30

Above prices shipped **FOB** Illinois

THE LATEST INNOVATIONS IN LANDSCAPING TOOLS



ARS has come through for the horticulture industry once again. Hedge Shears with extension handles! HS-K900Z Hedge shears have blades made from high carbon tool steel. 6" cutting edge for perfect tool balance. Alloy aluminum handles extend from 29" to 41.5" overall. Turn to the inside with both hands to loosen handles. Push button springs lock the handles into place securely. This is a special order item; please allow a 3-week lead time.

53-4030-1	\$ 59.50
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THANK YOU & CONGRATULATIONS

Congratulations to the winners of our drawings at our 3 Hummert Expo/Customer Appreciation Days! This year's prize was a \$500 gift certificate to Hummert International.

Topeka: Accent Landscape
Springfield: Buffalo Prairie Nursery
Earth City: Jerry's Berries

Good times were had by vendors, customers & employees alike. Thank you to all who attended for making those three days such a success.



Springfield Expo winner Meg Sawyer from Buffalo Prairie Nursery accepting prize from General Manager Darian Jobe



DON'T FORGET ABOUT YOUR FINE FEATHERED FRIENDS THIS WINTER!

Birdseed is in stock at all locations.

W.A. CLEARY'S COMPANY MADE TWO ANNOUNCEMENTS

The insecticide, Ornazin 3% EC will be discontinued. Some inventory still remains.

Catalog # 01-1285- Reg. \$ 172.00 Now \$ 123.25

Also, the fungicide Spectro 90 WDG has a new lower price. The 5 lb. bags were \$ 115.50, and are now \$ 98.80!

Catalog # 02-1342-

AGRATECH WINTER QUONSET SPECIAL

15% off REGULAR PRICE



Includes all Cold Frames, Thermolators, North Slopes and Garden Showcases (Structures Only)

Order: December 1, 2001 - March 15, 2002

Ship by: February 4, 2002 - March 29, 2002

UPS RATES TO INCREASE

In November, UPS announced it would have its usual annual rate increase, however, this coming year it could be as high as 5.9%

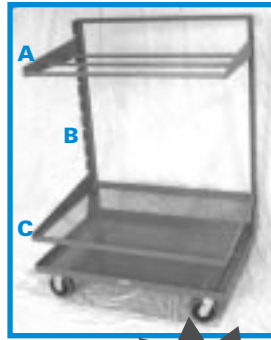
FOR THE GREENHOUSE



BASKET CART

With an overall size of 32"W x 42"L x 71"H, these carts are great for transportation or display. Designed to fit through a 36" door, the basket cart is equipped with 8" casters to roll over rough terrain. One caster is a locking caster to prevent rollaways.

Completely adjustable shelves—every 4", with 14 total shelf heights. The shelves themselves can be ordered 3 different ways. 1) For hanging baskets, 2) for six 1020 flats, or 3) for four 1020 flats. **Shelves are sold separately from the cart.** All components come standard with a durable powder coat finish in Pecan.



480 WATER BREAKERS™ FROM DRAMM

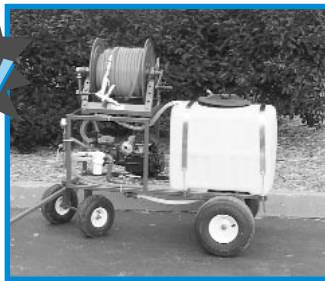
Combines the best of the 1000 and 170 Water Breakers™. The stainless steel disk has 480 holes to create an ultra-soft flow perfect for seedlings and plugs. The narrow water pattern makes the 480 great for edge watering. Comes in cyclac plastic or Stainless Steel & cast aluminum with 3/4" brass hose threads.



Catalog Number	Description	PC-1 1-11	PC-2 12 & Up
19-1555-	Aluminum	\$ 9.35	\$ 8.50
19-1556-	Cyclac Plastic	4.65	4.25

Photo ID	Item	Catalog Number	Price
B	Cart	25-1147-1	\$ 299.95
A	HB shelf	25-1148-1	62.20
C	6 flat shelf	25-1149-1	89.30
not pictured	4 flat shelf	25-1150-1	77.90

IMPROVED HUMMERT CUSTOM SPRAYER



Features

Engine: 3.5 HP Briggs & Stratton (or) 1/2 HP Electric
 Tank: 30 Gallon (or) 50 Gallon
 Hose: 150' 3/8" Hi-Pressure
 JD9 Spray Gun (L-Nozzle 3-8 GPM)
 Hypro 290 PSI 2- Diaphragm Pump
 Hypro 3/4" Line Filter
 Hannay Model 1520-17-18 Hose Reel
 4 Pneumatic Tires
 Combo Hand Pull/Tow Behind Bar

Size Specs :
 54" L X 29" W X 48" H
 Shipping Wt. 325 Lbs.
 F.O.B. Columbus, OH

Size	Model	Description	Catalog #	Price
30 Gal.	30E	Sprayer w/Electric Motor	06-8960-1	\$ 1,799.00
30 Gal.	30G	Sprayer w/Gasoline Engine	06-8961-1	1,799.00
50 Gal.	50E	Sprayer w/Electric Motor	06-8965-1	1,799.00
50 Gal.	50G	Sprayer w/Gasoline Engine	06-8966-1	1,799.00



REMINDER!

Don't forget to drain your evaporative coolers & bring your pump indoors to keep it from freezing & extend its service life!

PLEASE NOTE:

Merit G on page 9 has changed. It is now a .3% formulation.

THE MARKING OF LARGER PLANTS HAS GOTTEN PRETTIER!



The S-12 bulk Pylon labels – you know those great 1"x12" white plastic labels?! They are now available in a multitude of colors. Use the variation of colors to denote price, sun vs. shade, annual vs. perennial – you name it. Sold in boxes of 100 labels.

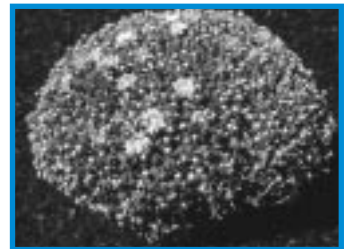
Catalog #	Color
49-1113	Blue
49-1114	Green
49-1115	Orange
49-1116	Pink
49-1117	Red
49-1118	Yellow
49-1119	Lavender
49-1120	Silver
49-1121	Tan

1-9 Boxes \$ 31.30 Each • 10 Boxes & Up \$ 27.80 Each

SOMETHING BETTER TO GROW ON!

Introducing Belgian Mums from Yoder

Combine with garden mum orders for a new exciting look. 24 new varieties introduced this year! Easy to raise – no pinching required! Why Belgians? There are 3 great reasons: 1) Ball-shaped growth habit 2) Excellent stem flexibility, and 3) High bud count. Breeding programs have been going on for 5 years. Call our Plants & Cuttings department today for more information & to place your orders. Cuttings will be ready to ship beginning April 1, 2002, but book now for the best availability.



ProGibb 4% (Gibber Ellic Acid) Buy Now & Save!

\$ 18.00 LBS HAZARDOUS

ProGibb contains gibberellic acid which is an extremely potent, naturally occurring plant growth regulator. Use on grapes, navel oranges, lemons, blueberries, sweet & tart cherries, artichokes & more to promote larger fruits, decrease or increase berry set, thins fruits, delay aging of fruit rind & accomplish other crop management tasks. REI: 12 hrs.

Catalog Number	Size	Price
03-0450-1	Quart	\$ 51.25

FOR THE GREENHOUSE



HORMEX ROOTING POWDER



1 pound jars of Hormex #1, #3 & #8 formulations are on sale only while supplies last!

Formulation	Catalog Number	Reg Price	Sale Price
#1	03-0460-1	\$16.75	\$10.80
#3	03-0461-1	19.50	16.10
#8	03-0462-1	29.72	21.50

PLEASE NOTE:

On page 167, the TLC Pro-Trays, the cell diameters for the 38' & 50's should be switched with each other.

BELDEN HANGING BASKETS - Big, BIGGER, BIGGEST!



As manufacturers of new products for the horticultural industry since 1972, Belden Plastics combines quality & innovation to produce easy-to-use products at a reasonable price. All Belden products are injection molded for strength & longevity. Hanging baskets & hanging gardens are priced including hangers. Select from a vast array of sizes & styles. Packed 50 per case, except for jumbo & saucerless, which are 25 per case. 6, 8 & 10" come with 3-wire hangers, 12 & 14" come with 4 wires.

Hanging Baskets:

6" HB	6" x 4 1/4"	\$ 27.60/case	
Green	15-9508-	White	15-9513-
8" HB	8" x 5"	\$ 33.00/case	
Green	15-9509-	White	15-9514-
10" HB	10" x 5 3/4"	\$ 33.40	
Green	15-9510-	White	15-9515-
14" JUMBO HB	14" x 8 7/16"	\$ 87.50/case	
Green	15-9452-	White	15-9450-
Clay	15-9454-		
12" saucerless HB	11 3/4" x 7"	\$ 33.70	
Green	15-9512-	White	15-9517-

NEW PERENNIALS FROM HUMMERT



Hummert it now offering a full line of perennials in 2" plugs. Because of this nice size, they have a large root system & all are vernalized so plants bloom their first year! Tags are available for all varieties.

Our grower recommends allowing 7-9 weeks after transplanting for sale in 4" or 1 qt pots & 10-12 weeks for 6" or 1 gal. Pots.

Temperatures should be 62-67° night/70° day. Night temps can be lowered to 55-60° after plants size up to keep them compact. 5-10° difference will also keep them compact.

Keep the soil moist until well rooted in their pots, and then let the soil dry to the touch between watering. Don't fertilize until the roots reach the edge of the container, the feed 100-200 ppm with 15-5-15 alternated with 20-10-20.

Many many varieties are available, including ornamental grasses, prairie plants, ground covers & herbs. Very economical UPS shipping is available, keeping your cost per plant very low.

See pages 45-48 in the 2002 Plants & Cuttings catalog or call for a complete list.

WINTER Stock-Up Time

Now you have 2 excellent choices! Melt Man is 100% Potassium Chloride, contains no rock salt, is environmentally safe for soil, grass & shrubs, won't burn your skin, has no chalky residue & is effective to 15 degrees F. Melt Man Plus is a special blend of Potassium & Magnesium Chlorides & melts as low as 15 degrees F below zero. 50 lb. bags



Item	Catalog Number	PC-1 1-9	PC-2 10-39	PC-5 48/pallet
Melt Man Ice Melter	65-9500-	\$ 8.75	\$ 8.25	\$ 6.95
Melt Man Plus	65-9505-	9.75	9.00	7.80

METAL Halide Bulb Sale

We have a few of the large jacketed 1000 watt metal halides that we are discontinuing and offering at an incredible price! These bulbs have the phosphor coating on the inside so they offer increased the red spectrum. If you use this type of bulb and appreciate a good deal, give us a call. These bulbs are normally \$127.29 and we are blowing them out for \$49.50. Limited quantities available. First come, first served.



Catalog # 47-1363-1 | \$ 49.50

PLEASE NOTE: PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

It has always been our practice to provide our customers with current prices at time of publication. However, due to circumstances beyond our control, prices do change over time and we regret any inconvenience this may cause.

* SAVE *

PRICES SLASHED DRAMATICALLY ON DISCONTINUED MERCHANDISE

***SAVE* supplies are limited. First come, first served.**

Catalog #	Size	Description	Earth City Quantity	Topeka Quantity	Springfield Quantity	Reg. Price	Special Price
01-0180-1	Gallon	Bio-88 Non-Ionic Spreader	2			\$ 18.40	\$ 10.86
01-0851-1	2.5 Gallon	Konsume Insecticide	3			42.20	17.68
01-1058-1	Quart	Knox-Out GH	2	1		21.00	13.67
01-1061-1	2.5 Gallon	Knox-Out NL	1			188.25	133.68
01-1660-1	8 oz.	Defoamer	20			8.35	4.77
01-2050-1	12 oz.	Velocity 15G Insecticide		9		9.80	5.51
01-2730-1	Reusable	PT tape dispenser	4			25.30	14.57
02-0932-1	6 lb. bag	Fore 80 WSP fungicide	2	5		34.80	26.00
02-1255-1	quart	Ornalin flowable	4			66.70	52.68
02-1257-1	2 lb.	Vorlan DF	2			74.50	52.53
04-0390-1	50 lb.	Copper Sulphate		1		63.80	45.33
04-0678-1	gallon	Frigate	1			31.80	18.18
04-0771-1	gallon	Ornamec 170 herbicide		1		43.30	29.44
04-0772-1	quart	Ornamec 170 herbicide		11		13.70	9.38
04-0777-1	5 lb.	Karmex herbicide		5		27.90	23.75
05-0340-1	small	Hazardous chemical gloves	5			6.50	3.64
05-0365-1	medium	Neoprene work gloves	32		12	8.35	4.03
05-0420-1	small	Custom made spraysuit	1			101.75	46.64
05-2006-1	FAK-36	Refill for First Aid kit	1			78.30	34.87
06-7180-1	1/2 tsp	Measuring drum/perfect-a-feed	1			22.90	10.40
06-9290-1	10 pack	Medicap MD 12-4-4			5	10.30	6.29
07-0033-1	gallon	Calcium Chelate 8% 6-0-0	1	7		17.10	11.19
07-0037-1	gallon	Magnesium Chelate 3%	3	4		13.90	8.84
07-1800-1	50 lb.	Zinc granular			2	36.10	27.10
07-4024-1	25 lb.	Plant Marvel 25-15-10 Tree			3	22.40	17.68
07-4028-1	25 lb.	Plant Marvel 4-18-38 Hydro			11	31.80	25.01
07-6505-1	50 lb.	Prokote Plus 20-3-10	1			58.10	36.32
07-7100-1	gallon	A.I.M	1			79.20	46.67
07-8951-1	43.5 Lb Bag	Greenskeeper II 23-4-8	20	4	20	15.90	11.61
07-9327-1	1/4 lb.	Treesaver Injctable	1			139.25	106.67
07-9352-1	16 lb.	VAM media mix innoc	1			239.50	191.67
07-9370-1	1/4 lb.	PT Injctbl formula	2			107.50	68.06
07-9371-1	4-8 oz	Ecto injctbl. W/ BioPak	4			96.80	63.16
10-2300-1	1 cu ft	Sungro Peat Moss-retail		45	140	4.65	2.63
10-2301-1	2.2 cu ft	Sungro Peat Moss-retail			101	6.40	3.64
10-2311-1	3.8 cu ft	#3 Sunshine Seed Mix			41	21.40	13.84
10-2338-1	3 cu ft	Sunshine Sb40 Bark Mix			52	9.55	6.16
10-2454-1	4 cu ft	Stronglite Medium Vermiculite			22	10.10	6.36
10-2550-1	6 lb.	Agro Diamonds Polymer Gel				38.20	25.35
10-2552-1	12 lb.	Agro Diamonds Polymer Gel				70.90	46.00
10-2555-1	55 lb	Agro Diamonds Polymer Gel				262.50	182.95
11-3162-1	F1020R18	Rib flat for Deep 3601				46.70	33.75
11-4301-1	5" Aza	T.O.P pots 400/cs charcoal				31.69	22.19
11-7020-1	6-A-6	T.O.P Carry Tray HD white				29.80	17.56
14-3138-1	100/cs	#128 LW Square Plug Flat				64.40	47.50
16-0340-1	4" Rd	National black pots 500/cs			13	55.40	38.00
16-0345-1	4.5" Ger	National black pots 500/cs	5	4	18	58.50	40.00
16-0346-1	5" Az	National black pots 250/cs			17	41.50	28.50
16-0348-1	6" Az	National black pots 200/cs			29	36.50	25.00
16-0350-1	6.5" Az	National black pots 200/cs	3	3	4	47.70	33.00

FOR THE GARDEN CENTER



Rostaing Quality

Rostaing, a name synonymous with high quality leather gloves, has the perfect glove for the most discerning of gardeners-the Garden Club glove. Bicolor tan palm & forest green upper, full-grained leather provides flexibility & comfort. Lightweight. Washable without becoming stiff. Has a clip for attaching to the full leather Garden Club Apron. **\$12.24/pair** The apron is the last one you'll ever buy! Full grain, supple all leather apron. Completely washable. **\$ 50.94 Each.**



GLOVES:

Size	Catalog Number	Description	Size	Catalog Number
X-Sm 6	58-3080	Ladies	25.5"L x 20.5" W	50-1754
Sm 7	58-3081	Mens	33" L x 28" W	50-1756
Med 8	58-3082			
Lg 9	58-3083			
Xlg 10	58-3084			

APRONS:

Size	Catalog Number	Description	Size	Catalog Number
X-Sm 6	58-3080	Ladies	25.5"L x 20.5" W	50-1754
Sm 7	58-3081	Mens	33" L x 28" W	50-1756
Med 8	58-3082			
Lg 9	58-3083			
Xlg 10	58-3084			

Warp's Rose Collars

Warp's Rose Collar helps keep from losing valuable rosebushes during the winter freeze. Easy to use & lasts many seasons. Keeps mulch at the correct temperature – not allowing harmful warm up or freezing. Each collar is 9" high & 12" in diameter, & has connector snaps included. Sold 3 in a package, 12 packages per case.



65-6520-5

\$ 37.80/case

NATURE LIFE ORGANIC, HUMUS PROCESSED FROM COTTON BURRS

Nature Life Composted Soil Conditioner consists of 100% natural organic material that is free of weed seeds, pesticides, defoliants, and disease organisms. Nature Life can reduce soil compaction while increasing the soil's ability to retain moisture, resulting in a rich, mellow soil that contains nutrients necessary for lush plant growth.



Description	Bag Size	Qty/Plt.	Catalog Number	PC-4 Each	PC-5 Ea./Plt.
Acidified Comp Cotton Burrs	3 cu.	45	65-4168-	\$ 4.45	\$ 4.15
Acidified Comp Cotton Burrs	2 cu.	50	65-4201-	3.05	2.85
Composted Cotton Burrs	3 cu.	45	65-4169-	4.25	3.95
Composted Fine Screened Plant Mix	2 cu.	50	65-4200-	2.90	2.70
	3 cu.	45	65-4199-	9.50	8.95

NEW AKRO-MILLS POT COLOR

Akro-Mills classic pots now come in a gorgeous new color – Mocha Sandstone. These pots are a special order item, sold in full case lots only.

Call for current pricing & availability.

PRO-MIX® ULTIMATE CONTAINER MIX Ultimately the Best

Plant and enjoy...that's the concept behind the exciting new product... PRO-MIX® Ultimate Container Mix. This new retail potting mix contains a base of Sphagnum peat moss, perlite, vermiculite, nutrients and limestone for pH adjustment as well as a water-absorbing polymer and a time-release fertilizer. PRO-MIX Ultimate Container Mix contains key ingredients that enable consumers to plant, water and forget. Water-absorbing polymer reduces watering frequency. Time-release fertilizer provides carefree nutrition to plants for over 9 months. These high-quality ingredients make plant care easier and less troublesome so every homeowner can have a green thumb.



Size	Qty/Pallet	Catalog #	PC-4 Each	PC-5 Pallet
32 qt	115	65-4112-	\$ 5.20	\$ 5.00
3 cu. ft.	48	65-4113-	10.10	9.65

NEW PRODUCTS IN THE FERTILOME/Hi Yield/NATURAL GUARD LINES:

Fertilome:

Klean-crete – An exclusive 100% biodegradable formulation used to remove stains from concrete, decorative rock & stucco. Effective on many stains including iron, rust, leaf & grass residues. 12/24oz RTU

Borer Bagworm, Leafminer & Tent Caterpillar Spray – New "green" formulation containing Spinosad. Labeled for use against borers, leafminers & thrips on fruits & vegetables, as well as armyworms, bagworms & many other insects on ornamentals. Controls through contact & ingestion. 12/8 oz or 12/16 oz available.

Weed-Out Plus RTU - Trimec plus MSMA in a ready to use formula, effective for use February through October in most areas. Concentrate also available. 12/24 oz RTU

Natural Guard Revive Grass Clipping Decomposer – New eye-catching package of granular soil amendment containing humates & 17 other trace elements. Promotes microbial activity in the soil & increase nutrient uptake. 2000 sq ft. coverage bag.

Hi Yield Kill-A-Bug II Granules - .5% Permethrin granule labeled for use in lawns & landscapes to control ants, armyworms, white grubs, ticks, grasshoppers, spiders & many other insects. This competitively priced product is twice the strength of most other similar products on the market. Available in 4 sizes ranging from 12 oz. shaker can to 20 lb. bag.

Hi Yield Kill-A-Bug Liquid RTU - Indoor/outdoor formula containing Deltamethrin is labeled for use in controlling most common household insect pests as well as for many listed insects on house plants & ornamentals. 12/24 oz RTU.

Hi Yield Super Killzall Concentrate – A non-selective contact herbicide containing 41% Glyphosate with a double surfactant ultra formulation. Consumer friendly packaging, available in 5 sizes from 8 oz. up to 2.5 gal, at a cost, which is 40-50% below national name brands of similar products. A great value for the user & an excellent profit potential for the dealer.

HiYield Garden, Pet & Livestock Spray – A 10% Permethrin product labeled for farm, home garden, kennel uses as well as on pets & livestock. Available in 3 sizes 8 oz, 16 oz, & 32 oz. concentrates at a very competitive price.

FOR LANDSCAPERS



HUMMERT BALL CARTS

These new designs have some great features! Both carts are only 33" at their widest point to allow them to pass thru a garden gate or door. Standard tires are 16x6.50x8 4-ply pneumatic that will handle up to 1400 pounds; these tires have a rib tread that won't tear up wet sod. Auxiliary handles or "shoulders" on both designs allow 2 people to move a tree from the side & not get "caught" in the foliage. Both designs will handle up to a 30" tree ball. 2 designs currently available: the standard "tip & lift" rounded base, & the new "scoop & move" open fork base. Both carts have a durable powder coated finish in Pecan.



NEW

Item	Catalog Number	Price
Tip & Lift	25-1153-1	\$ 302.50
Scoop & Move	25-1154-1	319.60

CRO-NEl® TREE WRAP

This is the wrap used when transporting large numbers of trees, to keep their trunks from getting banged up. Sold on a 12" x 250' roll. Made of a self sealing packaging material of closed-cell foam laminated to paper with a cohesive coating on the foam surface. When wrapped around the trunk, then pressed together, the foam literally sticks to itself – not to the product being wrapped, giving a strong padded protection to the trunk. Will not come off when pulled on, it must be peeled away from itself – another feature for protection. Cro-Nel® is completely waterproof, padded & can hold water. No other materials are required. Remove immediately when trees are transported to their final destination. This is a special order item; please allow for a possible lead time.



NEW

Catalog Number	Each Roll
51-1287-1	\$ 88.20

DON'T FORGET ICE MELT! SEE PAGE 3

Good Timing on a Great Deal!

Once Ames acquired True Temper, they began to discontinue & switch certain tools. Here are some great deals on snow shovels! (Supplies are limited. 1st come, 1st served.)

- 59" Snowblazer aluminum pusher **53-1363-1** was \$22.70, on sale now for **\$13.75**
- 46" D handle aluminum snow shovel **53-1366-1** was \$18.30, on sale now for **\$11.10**
- 30" x 11" Timberland braced pusher **53-1368-1** was \$29.30 on sale now for **\$18.65**

Oops. Please paste the below chart over the existing Hannay hose reel chart on page 266 of your supply catalog.

HOSE CAPACITY OF REEL

Model Number	ID-3/8" OD-5/8"	1/2" 3/4"	5/8" 7/8"	3/4" 1 1/8"	1" 1 3/8"	Size L x W x H	Weight	Catalog Number	Price
GH1100	300'	200'	150'	100'	—	22" 25" 39"	47 lbs.	19-5529-1	\$ 339.00
ATGH1200	—	350'	250'	150'	100'	23" 30" 40"	73 lbs.	19-5530-1	481.25

Visit or Call the Location Nearest You for Fastest Delivery: WWW.HUMMERT.COM

4500 Earth City Expressway Earth City, MO 800-325-3055	1415 N.W. Moundview Topeka, KS 800-798-2799	1350 St. Louis Street Springfield, MO 800-288-3131	A.V. Centenario #1 Civac, Morelos, Cuernavaca, Mexico 011-52-73-19-25-66
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All prices quoted in Hummert's Monthly are FOB shipping point.